

Message Text

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PAGE 01 STATE 195719
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XMB

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FM SECSTATE WASHDC
TO AMEMBASSY LISBON

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E.O. 11652: N/A

TAGS: BPRO

SUBJECT: CAIXA CFF

1. FOLLOWING TELEX SENT JULY 27, 1978 TO CAIXA GERAL DE DEPOSITOS ATTENTION DR. J.S. SAMPAID, GENERAL MANAGER, FOREIGN DEPARTMENT QUOTE PLEASED TO ADVISE EXTENSION OF YOUR CFF COMPOSED OF U.S. DOLS 2 MILLION EACH IN CREDITS AND GUARANTEES UNTIL AUGUST 31, 1979. CONFIRMING LETTER FOLLOWS. NEED YOUR ASSISTANCE ON RELATED MATTER, EXIMBANK NOW HAS CFF LINES WITH SIX PORTUGUESE BANKS IN ADDITION TO YOUR OWN. WE ALSO EXTEND APPROXIMATELY 100 OTHER CFF LINES TO BANKS IN SOME 30 COUNTRIES. WE ARE UNCLASSIFIED

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PAGE 02 STATE 195719

CONSTANTLY FACED WITH PROBLEM OF DETERMINING WHETHER OR NOT OUR CFF LINES ARE COMPETITIVE WITH THOSE GRANTED BY OTHER EXPORTING COUNTRIES. WOULD APPRECIATE YOUR ADVISING US BY TELEX TERMS AND CONDITIONS OF CFF TYPE FACILITIES GRANTED CAIXA BY THE BRITISH, FRENCH AND GERMANS. WE ARE PARTICULARLY INTERESTED IN LEARNING ABOUT FACILITIES GRANTED OR BACKED BY GOVERNMENT INSURERS, I.E. ECGD, COFACE AND HERMESKREDIT. WE NEED TO KNOW:
A. WHETHER LINES ARE SHORT TERM (180 DAYS OR LESS) OR

MEDIUM TERM (PLEASE INDICATE SPECIFIC TERMS IN YEARS).

B. NATURE OF GOODS OR EQUIPMENT ELIGIBLE FOR COVERAGE.

C. CASH DOWN PAYMENT REQUIREMENTS AND PERCENTAGES OF FINANCING GRANTED OR COVERED BY GOVERNMENT INSURERS.

D. INTEREST RATES AND FEES (PLEASE INDICATE IF ON FIXED OR FLOATING RATE BASIS).

E. ANY SPECIAL CONDITIONS OF LINES.

IF YOU HAVE ANY QUESTIONS OR NEED OTHER ASSISTANCE
PLEASE TELEX. BEST REGARDS. SIGNED GEORGE DONEGAN/
EXIMBANK. UNQUOTE

2. APPRECIATE EMBASSY ASSISTANCE IN GATHERING SIMILAR
INFORMATION ON CREDIT LINES EXTENDED TO ANY PORTUGUESE
BANK BY COMPETITOR NATIONS. VANCE

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